



Snibor 'the builder with difference' recently celebrated the opening of its Exeter office with guests from the local professional community, past clients and staff.

The evening was attended by guest speaker, Joe Worsley, England rugby union flanker star and Jess Deacon, Chartered Building Company manager.

Snibor has its sights set on becoming a niche player in the Devon building industry after moving into the Senate in Southernhay Gardens. The firm aims to create jobs for up to 50 skilled craftsmen over the next two years as it establishes itself in the Exeter area.

With its headquarters in Gillingham in Dorset, Snibor was established in 2001 and specialises in new build, refurbishment and interior design work for home owners, independent schools and businesses.

Some of the firm's recent projects were showcased at its Exeter office launch including an 18-month refurbishment of a Jacobean farmhouse near Honiton. Managing director and company founder Andy Robins said "We focus on the client that not only wants good service and face to face contact but also flair and innovation, and we have that market in the area where we work in Dorset.

"Our market research within Exeter, and the surrounding area showed there was a call for that type of service here.

We also do a fair amount of work for clients who live abroad, and when you are living abroad you need to trust someone to do up your house or holiday home."

Explaining why the company had decided to expand into new territory in the current economic climate, Mr Robins said "this climate is the best time to do it; we were careful during the boom time and now have the edge to expand and employ the best. Directly employing our own workforce is how we work and at the moment in our industry there are a lot of good tradesmen around."

England and Wasps back row Joe, 32, shared his thoughts on team building and leadership with guests invited to celebrate the office opening.

He stressed the importance of analysis in modern rugby and compared that to a business studying its own performance and that of competitors. Two-way dialogue between management and players and the continual reinforcement of basic good habits were also vital to a successful team, he said.

A draw to win an England rugby shirt signed by Joe was held to raise money for children's charity Sparks.

With a staff of 50, including its own in-house craftsmen, surveyors and interior designers, Snibor currently operate mainly in Somerset, Dorset and Wiltshire as well as doing some work in Hampshire and London.

High profile projects elsewhere in the south west have included building a new academic centre in Shaftesbury.

The Snibor team meet Joe Worsley at the launch event.



Snibor can be contacted on **0800 1357453**.

Bolt ons...



SITEBOARDS FOR CONSULTANCIES

An approved siteboard is now available from Signet Signs, at www.signetsigns.co.uk or from **01275 463 601**. The design can be viewed on Signet's website, and are available in the standard sizes of 4' by 1' or 8' by 2'. There is free delivery on the UK mainlands, and orders are turned round in 48 hours. There is a discount for bulk orders. For more details, contact Signet.

CBC WEBSITE

The CBC website is finally nearing completion and members are urged to contact Sarah Tierney at the CBC office to confirm their passwords. The passwords will allow members to self-update and amend their portion of the site. The object of this is that clients and customers can find members, thereby ensuring that the CBC scheme delivers an added enhancement to members' profiles.